

Over 40 years of experience in Sydney's CBD alone

7

**HIDDEN FEES
OTHER ELECTRICIANS
WON'T TELL
YOU UNTIL THE
JOB IS DONE**

CBD Connections

1.

OVERTIME & PENALTY RATES

Did you know that electricians overtime rates should always be included in the original quote?

Whether the job requires industrial drilling and must be completed overnight, or in a main access area and must be completed on the weekend, ensure that you check that the price of the quote to see that it includes overtime and penalty rates.

2.

OVERQUOTED PRICING

When dealing with a client who has never dealt with electricians before, or the commercial trade industry as a whole, tradies will often up the price of a job, believing that they can “pull the wool over” client's eyes and make a few extra dollars.

CBD Connections quotes are broken down and individually itemised. We will happily answer any questions you have regarding pricing and even our competitors pricing.

Call 0481 575 139 for a hassle-free chat about pricing today.

3.

SHORT MEASURE ESTIMATES

Many electricians across Sydney will price a job and the materials based off inaccurate "1 step = 1 meter" measurements.

These measurements are then recorded and used to determine material costs such as lengths of power and data cables in the original quote to the customer.

CBD Connections will complete an on-site inspection and then use a detailed floor plan of the building to provide exact measurements and material requirements, so that no extra pricing is added once the materials have been installed and the job has been completed.

4.

CALL BACK FEES AT 2X THE STANDARD RATE

Are all electricians created the same? The simple answer, is no. Some electricians cannot complete the work they say they can or will even partially complete work, knowing that they will have to come back to finish it properly a second or even third time.

Here's the kicker...

Some electricians will charge up to 2x the standard industry rate for these call-backs, as they know that that the client will most likely go with the easy option of calling the same electrician, rather than finding quotes for other electricians to finish off a partially completed job.

5.

EXTRA MATERIAL COSTS

When a job is quoted, a good electrician will work through a plan, referring to similar past jobs to recall and recount all of the materials that were used, from the new extension ladder required to reach the lobby ceiling to the number of J-Boxes and Switches used.

A bad electrician will not be as methodical. They may originally quote for the number of lights to be replaced and a rough estimate of the hours it will take.

At CBD Connections we use a strict inventory management system to fully understand each and every expense that may pop up along the way. This in turn makes quoting jobs for clients faster and more accurate.

6.

EARLY START RATES

Some jobs may require an early start, such as 4 or 5am. Many electricians in Sydney will add these 2 hours as "early start rates" to the final pricing of a job.

Not CBD Connections.

Not only do we not charge extra for early start rates, we prefer it. An earlier start means little to no traffic on the road.

An earlier start also means we are out of the way of your employees quicker, causing less stress and interruption throughout the day.

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**FOR A HASSLE-FREE CHAT
ABOUT QUOTING, SERVICES
AND OUR 25 YEAR
GUARENTEE, CALL US ON...**

0481 575 139

OR EMAIL

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